

Appendix

Financial data for alternative key figures



Net sales

SEK m	Reported net sales Apr-Jun 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Apr-Jun 2017	Change	Reported net sales Jan-Jun 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Jun 2017	Change
The Group	1,184	-60	1,124	-5%	2,332	-107	2,225	-5%
Total	1,184	-60	1,124	-5%	2,332	-107	2,225	-5%

Net sales per product line

SEK m	Reported net sales Apr-Jun 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Apr-Jun 2017	Change	Reported net sales Jan-Jun 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Jun 2017	Change
Foundation Brake	684	-32	652	-5%	1,317	-58	1,259	-4%
Air Controls	500	-28	472	-6%	1,015	-49	966	-5%
Total	1,184	-60	1,124	-5%	2,332	-107	2,225	-5%

Net sales per customer category

SEK m	Reported net sales Apr-Jun 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Apr-Jun 2017	Change	Reported net sales Jan-Jun 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Jun 2017	Change
Truck (including buses)	273	-16	257	-6%	518	-28	490	-5%
Trailer	375	-13	362	-3%	756	-23	733	-3%
Aftermarket	536	-31	505	-6%	1,058	-56	1,002	-5%
Total	1,184	-60	1,124	-5%	2,332	-107	2,225	-5%

Net sales per region

SEK m	Reported net sales Apr-Jun 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Apr-Jun 2017	Change	Reported net sales Jan-Jun 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Jun 2017	Change
Europe	440	-13	427	-3%	883	-18	865	-2%
North America	604	-39	565	-6%	1,177	-70	1,107	-6%
Asia & Middle East	106	-4	102	-4%	208	-7	201	-3%
South America	34	-4	30	-12%	64	-12	52	-19%
Total	1,184	-60	1,124	-5%	2,332	-107	2,225	-5%

Quarterly data

Financial data for alternative key figures

SEK m, if not otherwise stated	2017		2016				2015		
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
One-off items:									
Restructuring costs	0	-1	-	-	-	-	-7	-12	-3
Costs related to the bidding process	-12	-24	-3	-12	-	-	-	-	-
Others	0	0	-11	-1	-	-	-	-	-
Product related warranty	-35	-19	-59	-	-	-	-	-96	-
Total one-off items	-47	-44	-73	-13	-	-	-7	-108	-3
Research and development costs excl. depreciations:	-45	-46	-37	-37	-42	-39	-41	-42	-45
Net of interest and financial items:									
Interest income	14	13	2	0	0	0	0	0	0
Interest expenses	-11	-6	-7	-4	-5	-5	-9	-5	-6
Total net of interest	3	7	-5	-4	-5	-5	-9	-5	-6
Other financial items	-	-	-22	-8	8	0	2	-23	0
Total financial items	3	7	-27	-12	3	-5	-7	-28	-6
Net debt:									
Interest-bearing assets	261	279	297	272	256	277	304	277	195
Interest-bearing liabilities including derivative instruments	-313	-372	-365	-311	-317	-257	-271	-292	-290
Pension liabilities	-460	-448	-422	-468	-443	-397	-368	-422	-394
Total net debt	-512	-541	-490	-507	-504	-377	-335	-437	-489
Capital employed:									
Total assets	3,155	3,104	3,057	2,904	2,922	2,885	2,885	2,952	3,019
Non interest-bearing liabilities and provisions	-1,037	-893	-928	-783	-835	-824	-837	-922	-976
Total capital employed	2,118	2,211	2,129	2,121	2,087	2,061	2,048	2,030	2,043
Average capital employed:	2,133	2,122	2,089	2,069	2,054	2,067	2,047	2,016	1,992
Net income attr. to owners of parent company:									
Net income	10	29	-56	37	62	48	48	-22	86
Net income attributable to non-controlling interests	2	1	0	1	1	0	0	0	1
Total net income attr. to owners of parent company	8	28	-56	36	61	48	48	-22	85
Equity attr. to owners of parent company:									
Equity	1,339	1,386	1,374	1,374	1,340	1,389	1,407	1,325	1,368
Equity attributable to non-controlling interests	24	25	23	22	19	18	19	20	22
Total equity attr. to owners of parent company	1,315	1,361	1,351	1,352	1,321	1,371	1,388	1,305	1,346
Average equity attributable to owners of parent company:	1,340	1,351	1,357	1,347	1,346	1,361	1,338	1,297	1,269
Average No. of share:	44,204	44,204	44,204	44,204	44,204	44,204	44,204	44,204	44,204