

Appendix

Financial data for alternative key figures



Net sales

SEK m	Reported net sales Jan-Mar 2019	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Mar 2019	Change	Reported net sales Full year 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2018	Change
The Group	1,339	-96	1,243	-7%	5,119	-118	5,001	-2%
Total	1,339	-96	1,243	-7%	5,119	-118	5,001	-2%

Net sales per product line

SEK m	Reported net sales Jan-Mar 2019	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Mar 2019	Change	Reported net sales Full year 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2018	Change
Foundation Brake	768	-51	717	-7%	3,008	-46	2,962	-2%
Air Controls	571	-45	526	-8%	2,111	-72	2,039	-3%
Total	1,339	-96	1,243	-7%	5,119	-118	5,001	-2%

Net sales per customer category

SEK m	Reported net sales Jan-Mar 2019	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Mar 2019	Change	Reported net sales Full year 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2018	Change
Truck (including buses)	336	-27	309	-8%	1,295	-19	1,276	-1%
Trailer	430	-23	407	-5%	1,593	-41	1,552	-3%
Aftermarket	573	-46	527	-8%	2,231	-58	2,173	-3%
Total	1,339	-96	1,243	-7%	5,119	-118	5,001	-2%

Net sales per region

SEK m	Reported net sales Jan-Mar 2019	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Mar 2019	Change	Reported net sales Full year 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2018	Change
Europe	480	-14	466	-3%	1,811	-74	1,737	-4%
North America	671	-75	596	-11%	2,432	-43	2,389	-2%
Asia & Middle East	143	-8	135	-5%	708	-19	689	-3%
South America	45	1	46	2%	168	18	186	11%
Total	1,339	-96	1,243	-7%	5,119	-118	5,001	-2%

Quarterly data

Financial data for alternative key figures

SEK m, if not otherwise stated	2019		2018			2017			
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
One-off items:									
Restructuring costs	0	-1	0	0	0	-11	-7	0	-1
Costs related to the bidding process	0	0	0	5	0	-22	-10	-12	-24
Product related warranty	0	-49	0	-5	0	0	-2	-35	-19
Total one-off items	0	-50	0	0	0	-33	-19	-47	-44
Research and development expenditure									
excl. depreciations:	-56	-60	-51	-54	-47	-47	-41	-45	-46
Product development cost for new technology¹	-13	-	-	-	-	-	-	-	-
Net of interest and financial items:									
Interest income	3	5	0	1	1	1	1	2	0
Interest expenses	-5	-7	-2	-8	-5	-4	-2	-6	-5
Total net of interest	-2	-2	-2	-7	-4	-3	-1	-4	-5
Other financial items	-5	-8	-9	-4	0	-4	-2	-13	12
Total financial items	-7	-10	-11	-11	-4	-7	-3	-17	7
Net debt:									
Interest-bearing assets	280	305	214	216	195	194	255	261	279
Interest-bearing liabilities including derivative instruments	-724	-582	-572	-554	-481	-335	-406	-313	-372
Pension liabilities	-498	-455	-458	-470	-460	-443	-421	-460	-448
Total net debt	-942	-732	-816	-808	-746	-584	-572	-512	-541
Capital employed:									
Total assets	4,377	3,689	3,733	3,769	3,531	3,078	3,126	3,155	3,104
Non interest-bearing liabilities and provisions	-1,043	-1,041	-1,124	-1,187	-1,081	-909	-913	-1,037	-893
Total capital employed	3,334	2,648	2,609	2,582	2,450	2,169	2,213	2,118	2,211
Average capital employed²:	2,699	2,571	2,449	2,336	2,239	2,193	2,158	2,133	2,122
Net income attr. to owners of parent company:									
Net income	68	-24	58	61	58	14	26	10	29
Net income attributable to non-controlling interests	1	3	1	1	0	2	1	1	1
Total net income attr. to owners of parent company	67	-27	57	60	58	12	25	9	28
Equity attr. to owners of parent company:									
Equity	1,708	1,611	1,617	1,581	1,502	1,395	1,361	1,339	1,386
Equity attributable to non-controlling interests	31	28	24	27	25	25	23	24	25
Total equity attr. to owners of parent company	1,677	1,583	1,593	1,554	1,477	1,370	1,338	1,315	1,361
Average equity attributable to owners of parent company²:	1,577	1,515	1,466	1,419	1,370	1,347	1,342	1,340	1,351
Average No. of share:	44,216	44,216	44,216	44,216	44,216	44,216	44,216	44,216	44,216

¹ Reported from 2019

² Rolling twelve months